R.T. Briscoe Nigeria Plc.

...Delivering quality products since 1957

Company Profile
<table>
<thead>
<tr>
<th>Page</th>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>03</td>
<td>Brand Statement</td>
<td>03</td>
</tr>
<tr>
<td>04</td>
<td>About Us</td>
<td>04</td>
</tr>
<tr>
<td>05</td>
<td>Briscoe Motors</td>
<td>05</td>
</tr>
<tr>
<td>09</td>
<td>Briscoe Motors Workshop</td>
<td>09</td>
</tr>
<tr>
<td>11</td>
<td>Briscoe Material Handling</td>
<td>11</td>
</tr>
<tr>
<td>13</td>
<td>Briscoe Elgi Compressors</td>
<td>13</td>
</tr>
<tr>
<td>14</td>
<td>Briscoe Generators</td>
<td>14</td>
</tr>
<tr>
<td>15</td>
<td>Briscoe Properties</td>
<td>15</td>
</tr>
<tr>
<td>17</td>
<td>Location</td>
<td>17</td>
</tr>
<tr>
<td>18</td>
<td>Board</td>
<td>18</td>
</tr>
<tr>
<td>19</td>
<td>Management</td>
<td>19</td>
</tr>
<tr>
<td>20</td>
<td>Historical Data</td>
<td>20</td>
</tr>
</tbody>
</table>
We will realize this by building profitable, lifelong customer relationships through the provision of a wide range of quality products, superior customer service, innovation, commitment and operational excellence.

Vision

To be market leaders in our various business sectors, delivering excellent customer and optimum returns to shareholders.

Mission

We will realize this by building profitable, lifelong customer relationships through the provision of a wide range of quality products, superior customer service, innovation, commitment and operational excellence.

Values

Our core values remain the guiding principles by which we operate as a corporate personality.

Professionalism - Trust - Proactive - Innovation - Teamwork - Resilience
R.T. Briscoe Nigeria PLC is a publicly quoted diversified holding company with over sixty years experience in Automobile, Industrial Compressor, Material Handling, Industrial Equipment, Power and Real Estate business.

Since incorporation in 1957, Briscoe has introduced innovative products and made contributions towards the development of the country in the fields of industrial and social infrastructure.

Briscoe is the authorized distributor for leading global brands such as Toyota Motors, Toyota Forklifts, BT Material Handling, Raymond Warehouse Equipment, Elgi Compressors, JCB Generators amongst others and continues to expand its business partnerships and portfolio in line with modern business realities.

Following a recent restructuring of its operations, the company adopted a holding structure with the following as subsidiaries;
Briscoe Motors: Toyota Motors Sales, Toyota Workshop, BriscoeFord Workshop, Briscoe Garages
Briscoe Material Handling: Toyota Forklifts, BT Material Handling Equipment, Raymond Warehouse Equipment
Briscoe Elgi: Elgi Air Compressors, JCB Power products
Briscoe Properties: Property Development, Facility Management, Project Management, Real Estate Brokerage
Briscoe Leasing: Equipment Leasing

Leveraging on its expertise and decades of experience, Briscoe aims to continue to support high-value adding products and services that improve the efficiency of businesses without compromising quality or the environment.

The company will continue to support and provide environmentally friendly products and contribute to sustainable development of the society.
Briscoe is the pioneer dealer of Toyota Automobile in Nigeria. The company introduced Toyota Products and services into the market in 1957 and remains one of the authorized dealers of Toyota Vehicles in Nigeria under the trade name Briscoe Motors.

Between 1970 and August 1992, Briscoe served as the exclusive dealer for Volvo vehicles in Nigeria with sales and service outlets in various parts of the country until the Agreement was mutually terminated by both parties.

In 2005, Briscoe expanded its product portfolio and was appointed a dealer of the Ford Motor Company for the marketing, sales and service of the Ford range of vehicles.

Presently, Briscoe Motors is engaged in the marketing, sales and servicing of Toyota motor vehicles under the trade name BriscoeToyota as one of the 8 authorised dealers of Toyota Nigeria Limited.

A division of the company, BriscoeFord handles the servicing of ford vehicles and offers aftersales services for a wide range of ford vehicles.
Briscoe Motors

Toyota LandCruiser

Toyota Fortuner

Toyota Prado

Toyota RAV4
Toyota Hilux

Toyota Hiace

Toyota Coaster

Toyota Dyna
Briscoe Motors Workshops are specialized in automobile repair and maintenance services of Toyota, Lexus and Ford vehicles.

The company offers superior services by using fully computerized processes and genuine spare parts. Our workshop at Matori is the first Toyota certified workshop in Nigeria and the fourth in Africa. Briscoe Workshop are located across the nation and in the following location – Victoria Island, Matori, Lekki, Abuja, Port Harcourt, Asaba, Kano. It also operates modular garages at University of Lagos, Yaba and Ladoke Akintola University, Ogbomosho with plans to spread to other captive locations.

Services

- Transmission
- Lube Change
- Body & Paint
- Electrical
- Cooling System
- Engine
- Suspension
- Genuine Parts
Workshop

Our technical team has been trained to cater for the specific needs of all brands of Toyota, Lexus and Ford vehicles. With more than 100 work Bays across the country, Briscoe workshops are equipped with the latest and most sophisticated diagnostic equipment for each vehicle brand across all our locations supported by well trained technical staff.
Briscoe MHE is the sole distributor of Toyota Forklifts. It also offers a wide range of material handling products to meet logistic and warehousing needs under the Toyota, BT and Raymond brands. The forklifts are available in Electric, and Internal Combustion (LPG & AGO) models while the Warehousing Equipment includes Reach Trucks, Lift Trucks, Pallet Trucks and Order Pickers. It also supports routine maintenance and repair of forklifts and other warehousing equipment.

**FORKLIFTS**
Options: Electric (Battery) and Internal Combustion Engine [LPG/Diesel]
Range: >2Tons

**AISLE TRUCKS**
Options: Electric (Battery) and Internal Combustion Engine [LPG/Diesel]
Range: Reach Trucks + Order Pickers >2Tons
LEASING
Options: New and Used Truck Rental on Quarterly /Annual Tenor: Quarterly, Annual, Long Term

PALLET TRUCKS
Options: Manual and Motorized Pallet Truck Range: From 1 Ton

SERVICES
Racking, Specialized Installation, Equipment Customization, Service Contract, Warehouse Optimization etc
Briscoe Elgi offers a wide product range of industrial air compressors to meet your demanding operations. Elgi Compressors operations are further supported by competitive offerings, options, modification and excellent aftersales support which ensure improved productivity with excellent uptime.

Compressors Range: Oil Free, Piston, Electric Lubricated, Portable Compressors and Air Accessories

**PISTON COMPRESSORS**
Options: Oil Free and Oil Lubricated, Single and 2-Stage Compressor
Range: >1 HP

**SCREW COMPRESSORS**
Options: Electric Lubricated and Electric Oil Free Screw Compressors
Range: >2.2 KW
PORTABLE COMPRESSORS
Options: Diesel and Electric powered Compressors
Range: > 131 Cfm

AIR ACCESSORIES
Accessories: Cycle Controllers, Condensers, Dryers, Filters,
Air Receivers, Heat Exchanger, Expander etc

SERVICES
Air Audit, Specialized Installation, Equipment Customization,
Service Agreement, Repairs etc
Briscoe offers power solutions across public and private industries. It is the sole representative of JCB Generators of United Kingdom, a renowned manufacturer of power products and also has technical partnership with other brands such as Perkins in power solution and installation services.

A diverse range of gensets catering to all your power generation needs, Briscoe power products provide you quality solutions that speak of reliability and durability backed by excellent aftersales support which guarantee productivity and ensure your power supply demands are met.

DIESEL GENERATORS
Range: >8kVA to 3300 kVA worldwide

SERVICES
Installation of Generators, Load Evaluation, Power Audit, Maintenance etc
Briscoe Properties Limited offers bespoke and customized property development, property management and facility management services. BPL has developed several upscale residential and mixed used properties in Ikeja GRA, Maryland & Yaba in Lagos, as well across other parts of the country.

*BPL* also provides exclusive facility management services for several large residential estates, commercial and retail properties throughout the country.

---

**PROPERTY DEVELOPMENT**

Development of bespoke Residential, Commercial and Mixed Use properties

---

**FACILITY MANAGEMENT**

Through the provision of technical management, BPL addresses the key aspects of the life cycle maintenance of buildings and their systems
PROJECT MANAGEMENT
Our area of project management application is presently focused on the construction industry. We, however, give consulting and advisory services to a very wide spectrum of sectors.

SALES & LEASING
BPL works towards matching the right tenant or purchaser to the right property, using current knowledge of market trends to conclude the best possible deals and identify new opportunities for Clients.
<table>
<thead>
<tr>
<th>Locations</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>HEAD OFFICE</strong></td>
</tr>
<tr>
<td>18 Fatai Atere Way, Matori Lagos</td>
</tr>
<tr>
<td><strong>Lekki Branch</strong></td>
</tr>
<tr>
<td>Providence Street, Off Admiralty Way, Lekki Phase 1</td>
</tr>
<tr>
<td><strong>Port Harcourt Branch</strong></td>
</tr>
<tr>
<td>314, PH/Aba Expressway, Rumukwurushi, Port Harcourt, Rivers State</td>
</tr>
<tr>
<td><strong>Kano Office</strong></td>
</tr>
<tr>
<td>502, Independence Road, Bompai Kano.</td>
</tr>
<tr>
<td><strong>UNILAG Branch</strong></td>
</tr>
<tr>
<td>Works Dept, University of Lagos Campus Akoka Yaba Lagos</td>
</tr>
<tr>
<td><strong>Victoria Island Branch</strong></td>
</tr>
<tr>
<td>Plot 1440, Sanusi Fafunwa Street Victoria Island, Lagos</td>
</tr>
<tr>
<td><strong>Abuja Branch</strong></td>
</tr>
<tr>
<td>Plot 410, Cadastral Zone, Opp Oando Station, Airport Junction, Jabi, Abuja</td>
</tr>
<tr>
<td><strong>Asaba Branch</strong></td>
</tr>
<tr>
<td>Summit Road, By Havilla Road Junction, Asaba Delta State</td>
</tr>
<tr>
<td><strong>LAUTEC Branch</strong></td>
</tr>
<tr>
<td>Ladoke Akintola University Campus Ogbomosho, Osun State</td>
</tr>
</tbody>
</table>
Sir Sunday Nwosu  GCOA
Ag, Chairman

Mr. Akin Ajayi  FCA
Director

Dr Adewale Olawoyin  SAN
Director.

Mrs Folashade Ogunde
Director

Mr. Seyi Onajide  FCA
Managing Director.

Ms Adeola Ade Ojo
Director

Alh. Ali Madugu  mni
Director

Mrs Aderemi Akinsete - Chidi
Alternate to Ms Ade Ojo

Olukayode Adeoluwa & Co
Company Secretary
<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>‘Seyi Onajide</td>
<td>GMD/CEO</td>
</tr>
<tr>
<td>Kunle Ajifola</td>
<td>MD, Briscoe Properties</td>
</tr>
<tr>
<td>Michael Olabode</td>
<td>Legal Adviser</td>
</tr>
<tr>
<td>Ifeoma Chikezie-Uwazie</td>
<td>Head, Human Capital Development</td>
</tr>
<tr>
<td>Chukwu Chukwu</td>
<td>Regional Mgr, South South</td>
</tr>
<tr>
<td>Chukwudi Nwafor</td>
<td>Head, Strategy &amp; Marketing</td>
</tr>
<tr>
<td>Adeyinka Braimoh</td>
<td>Head, Information Technology</td>
</tr>
<tr>
<td>Olorunfemi Eguaikhide</td>
<td>Chief Operating Officer</td>
</tr>
<tr>
<td>Jubril Shittu</td>
<td>Ag. Chief Financial Officer</td>
</tr>
<tr>
<td>Kehinde Lawal</td>
<td>Head Briscoe Elgi</td>
</tr>
<tr>
<td>Titi Sodipo</td>
<td>Head, Briscoe Material Handling</td>
</tr>
<tr>
<td>Ben Njemanze</td>
<td>Regional Mgr – South South</td>
</tr>
</tbody>
</table>
R.T. Briscoe (Nigeria) PLC ("Briscoe") was incorporated in Nigeria on 9th March, 1957, as a Private Limited Liability Company and became a wholly owned subsidiary of the East Asiatic Company Ltd A/S ("EAC") of Copenhagen- Denmark in 1961.


The Company started its business activities in Nigeria with the importation of building materials and some English trucks under an agency arrangement brokered by its parent Company – EAC. From its humble origins, the Company has grown to become a reputable provider of quality and reliable products and services. It became the pioneer dealer of Toyota Vehicles in 1957 before diversifying into other business activities. Currently, it represents some of the world’s most respected and innovative brands from countries such as Japan, United States, India, United Kingdom and Europe – in diverse sectors namely Automobile, Material Handling, Industrial Compressor, Power products and Real Estate.

Till date, Briscoe maintains a long-term vision as one of its core business principles, because its foundation and success is rooted in uncompromising commitment. This principle has endeared us to a wide customer base garnered over the past 60 years and established it as a beacon of corporate governance. In recognition of its commitment and adherence to corporate governance principles, The Company is a fourteen-time[14x] winner of the prestigious President’s Merit Award of the Nigerian Stock Exchange.

**Corporate Data**

Name of Company: R.T. Briscoe (Nigeria) PLC  
Incorporation Number: RC 1482  
Date of Incorporation: March 9th, 1957  
Corporate Address: 18 Fatai Atere Way, Matori Lagos  
Telephone Contact: 234 01-2771258, 01-2793216  
Email Contact: briscoemail@rtbriscoe.com  
Website: www.rtbriscoe.com

Registrars: Meristem Registrars Limited  
Secretaries: Olukayode Adeoluwa & CO  
Auditors: KPMG
... is MORE than you THINK.

Briscoe is not just about automobiles as many think. Briscoe has **four** divisions that offer products and services to enhance the lifestyle and living condition of millions of Nigerians.

**Briscoe Toyota:**
Briscoe Toyota, with a proud pedigree of experience in the Nigerian automobile industry; remains one of the foremost Toyota dealers in Nigeria providing unrivaled support to the brand and all its models.

Our After Sales Service won the first “Toyota Service Award for Excellence” in West Africa from TMC, Japan.

**Briscoe Industrial Equipment:**
Markets and provides second to none after sales service for top class brands like ELGi mining and drilling equipment, ECCI diesel powered Screw Air Compressors that combines efficiency and optimal performance.

- Uptime Assurance
- ELGi Genuine Spares
- World Best Energy Saving System
- Low Operating Cost
- Affordable Annual Maintenance Plan

**Material Handling Equipment:**
It partners with Toyota Material Handling Co. and BT Material Handling Co. to provide the Sales and service of World Class material handling equipment with high productivity and genuine spare parts.

- Durability
- Operation-friendly Equipment
- Gas / Electric / Diesel Engine
- Easy Maintenance
- High Stability
- Excellent Maneuverability
- Quality After Sales Maintenance available

**Briscoe Properties Ltd.:**
Briscoe Properties Limited develops residential estates for both lease and outright sale, facility management and other engineering services to many top range landed property owners across the country.

In our over 60 years of existence, we have established a strong reputation for performance and delivery. The future is promising with much more expectation. Come along with us.

[www.rtbriscoe.com](http://www.rtbriscoe.com)

---

**Head Office:** 18 Fatai Atere Way, Matori, Lagos  
**Telephone:** 08090503875, 08174589141  
**Email:** briscoemail@rtbriscoe.com  
**Website:** www.rtbriscoe.com