

R.T. BRISCOE
SAVINGS AND
INVESTMENT FUND



Proposed:
FUNDLAUNCHDATE
--- 2024

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WHO IS R.T. BRISCOE?



1.0 INTRODUCING R.T. BRISCOE

R.T. Briscoe Nigeria PLC is a publicly quoted diversified holding company with over sixty-five years' experience in Automobile, Industrial Air Compressor, Material Handling, Industrial Equipment and Real Estate business.

Since incorporation in 1957, Briscoe has introduced innovative products and made contributions towards the development of the country in the fields of industrial and social infrastructure.

Briscoe is the authorized distributor for leading global brands such as Toyota Vehicles, Manitou Forklifts, warehouse Equipment, Elgi Air Compressors, amongst others and continues to expand its business partnerships and portfolio in line with modern business realities.



2.0 MAJOR MILESTONES ACHIEVED

65 Years Automotive Experience:

We are pioneers in workshop operation in Nigeria with the first accredited workshop in Africa. Our technicians regularly win awards for competence and expertise locally and globally.

Diversified Business:

Over the last few decades, the company has demonstrated innovation by expanding to market, capitalize on opportunities through various business subsidiaries. These include Briscoe Technical, responsible for the sales of ELGI air compressors, and Briscoe Material Handling, specializing in the sales of forklifts and industrial equipment across diverse sectors such as manufacturing, construction, mining, and agriculture. Additionally, Briscoe Properties is actively engaged in both property development and facility management. All Briscoe subsidiaries provide exceptional after-sales support services to ensure customers not only have a superior purchasing experience with R.T. Briscoe but also receive continuous assistance throughout the product's lifespan. This commitment ensures optimal product utilization and top-notch maintenance



3.0 BRISCOE BUSINESSES

Briscoe Motors – Pioneering Excellence in Automotive Solutions.

Established as the vanguard of Toyota automobiles in Nigeria, Briscoe Motors has been a trailblazer in the automotive industry since 1957. As the inaugural dealer of Toyota products and services in the country, the company has maintained its status as one of the foremost authorized dealers of Toyota vehicles, operating under the esteemed trade name Briscoe Motors



Currently, Briscoe Motors is at the forefront of the automotive landscape, actively engaged in the marketing, sales, and servicing of Toyota motor vehicles. This privileged position underscores Briscoe's commitment to delivering exceptional quality and service to its discerning clientele.

Beyond maintenance, we are devoted to providing top-tier aftersales services, ensuring the longevity and optimal performance of a diverse range of Toyota vehicles.

At Briscoe Motors, our legacy is one of innovation, integrity, and excellence. We continue to shape the automotive landscape in Nigeria, combining a rich history with a forward-thinking approach to provide unparalleled automotive solutions. Explore the world of Briscoe Motors, where driving excellence is not just a commitment—it's a tradition.

Briscoe Technical – Your Trusted Partner for Industrial Air Compressors

Briscoe Technical specializes in offering a diverse range of industrial air compressors, including Oil Free, Piston, Electric Lubricated, Portable Compressors and Air Accessories. Our commitment to quality and reliability has positioned us as a leading player in the Nigerian market. Backed by competitive offerings, customizable options and excellent aftersales support, we ensure improved productivity and uptime for businesses across various sectors. As a trusted partner, Briscoe Technical stands out for delivering efficient and advanced compressed air solutions



3.0 BRISCOE BUSINESSES (Continued)

Material handling equipment - Elevating Material Handling Excellence with Manitou

Briscoe Material Handling Equipment (MHE) stands as the premier distributor of Manitou Forklifts and warehousing equipment, offering a comprehensive range of material handling solutions and aftersales support tailored to meet the diverse logistic and warehousing needs in Nigeria. As the exclusive distributor of Manitou Forklifts, Briscoe MHE takes pride in delivering cutting-edge equipment and unparalleled services under the Manitou brand.

Our forklift offerings are designed to cater to various requirements, available in Electric and Internal Combustion models, which include LPG (Liquefied Petroleum Gas) and AGO (Automotive Gas Oil). This diverse range ensures that businesses have access to reliable and efficient forklift solutions that align with their specific operational demands.

In addition to forklifts, Briscoe MHE extends its expertise to warehousing equipment, encompassing Reach Trucks, Lift Trucks, Pallet Trucks, and Order Pickers. These specialized tools are meticulously selected to optimize warehouse efficiency, ensuring seamless operations and improved productivity. Briscoe MHE is dedicated to providing unparalleled material handling solutions, combining the reliability of Manitou products with our commitment to exceptional service. Elevate your logistics and warehousing experience with Briscoe MHE, where excellence is not just a standard—it's our commitment to your success.



Briscoe Properties Limited (BPL) - Crafting Distinctive Real Estate Experiences

Your trusted partner in bespoke and customized real estate solutions. With a commitment to excellence, BPL specializes in:

Property Development: BPL creates upscale residential and mixed-use properties in prestigious locations such as Lekki, Ikeja GRA, Maryland, Yaba, and other select areas across the country. Each property reflects our commitment to blending aesthetics with functionality. **Property Management:** BPL offers tailored property management services to enhance the overall value and experience of your real estate investment. Whether residential or commercial, we provide meticulous care and attention to detail.

Facility Management: BPL's exclusive facility management services cover large residential estates, commercial spaces, and retail properties nationwide. We optimize operational efficiency and sustainability, leveraging industry best practices to elevate the functionality and longevity of your assets.



4.0 FUTURE MILESTONES

NEW BUSINESS INITIATIVE-

Briscoe Motors – Automobile Assembly & Pre- Owned.

R.T. Briscoe (Nig) Plc. is now licensed by the Federal Government to assemble vehicles in Nigeria. Presently, the Motors Division is actively exploring new market opportunities and is on the verge of introducing a new automobile brand from Original Equipment Manufacturer (OEM), encompassing both sedans and SUVs. Additionally, to offer after-sales support, parts sales, and consultancy services as supplementary offerings, with the potential consideration of introducing certified pre-owned vehicles in the future.

At the forefront of advocating for **Compressed Natural Gas (CNG)** vehicles, R.T. Briscoe is not only positioned for the sale and supply of CNG vehicles but also in their conversion, aftersales services and training. This dynamic approach not only underscores its adaptability to changing industry demands but also demonstrates proactiveness and flexibility in response to economic trends. The company's longstanding presence and pioneering efforts highlight its commitment to staying ahead of the curve and shaping the future of the automotive landscape in Nigeria



Briscoe Technical –Business Expansion.

Briscoe Technical is on the verge of expanding its business activities to other parts of the country, including Abuja, Port Harcourt, Asaba, and Kano.

Material handling equipment.

The business is positioning itself in the industry with the introduction of the Manitou brand. Key focus areas include excellent service delivery, providing universal accessories for forklift users, collaborating with 3PL companies, and hiring experienced salesmen. The key plans are as follows:

1. Expand staffing and market coverage across Nigeria.
2. Offer equipment rentals and provide technical training for operators and other users.
3. Expand product offering into the construction, oil & gas, agricultural, aeronautics, and mining sectors.



5.0 INTRODUCING THE FUND

“R.T. BRISCOE SAVINGS AND INVESTMENT FUND”

Over the years, Money market fund have made a name for being one of the simplest and most affordable ways for individual investors to realize their short, medium, and long term investment goals.

Investing in this money market fund is easy and rewarding and much more the plus advantage to convert holdings to Equity ownership in a renowned organization like R.T. Briscoe.



Investment Objective and Policy:

The Fund will operate as an open-ended fund with the primary objective of providing Unitholders the opportunity to earn a steady stream of income and capital preservation. The Fund will invest in a diversified portfolio of high-quality money market instrument not lower than investment grade rating such as, unsubordinated short term debt securities, such as banker’s acceptances, certificates of deposits, financial commercial papers, collateralized repurchase agreements; Deposits (fixed/tenured) with eligible institutions and other instruments as specified from time to time by the SEC.





FEATURES OF THE FUND



6.0 FEATURES OF THE FUND - INDICATIVE TERMS OF THE FUND

Quick Facts:

1,000,000 units offered for subscription.

Issue Price @ N1,000 each

Minimum Subscription- 10 units = N10,000

Fund Manager	DLM Asset Management Limited
Fund Sponsor	R.T. Briscoe Nigeria Plc
Trustees	UTL Trust Management Services
Custodian	First City Monument Bank Limited
Fund Rating	A1 by Data Pro Limited
Currency of the Fund	Naira
Issue Size	1000000 units
Issue Price /Unit	1000
Offer price	N10000
Minimum Holding Period	180 days
Redemption	TAT-Five business working days
Pre-Liquidation Penalty	25% on the income accrued on investment on the date of redemption
Equity option	Unit conversion to equity.



The Investment Committee will be responsible for determining the Investment Policy of the Fund and the asset allocation range in accordance with prevailing market conditions.

Asset Allocation:

The Fund shall invest a maximum of 100% in quality money market instruments not lower than investment grade with a maximum tenor of 365 days.

The weighted average maturity of the Fund's portfolio shall not exceed ninety (90) days. The permissible asset classes within the Fund are as follows:

- High quality money market instrument, unsubordinated short-term debt securities, such as banker's acceptances, certificates of deposits, commercial papers, collateralized repurchase agreements etc.
- Deposits (fixed/tenured) with eligible financial institutions; and
- Other instruments introduced and approved by the Central Bank of Nigeria from time to time.



<i>Bank Placements</i>	<i>5 - 20</i>
<i>Short term Government Securities</i>	<i>25 - 40</i>
<i>Short Term Notes</i>	<i>25 - 40</i>
<i>High Grade CPs</i>	<i>30 - 60</i>

The Fund Manager shall issue 1,000,000 Units of the Fund at the Offer Price to the public.

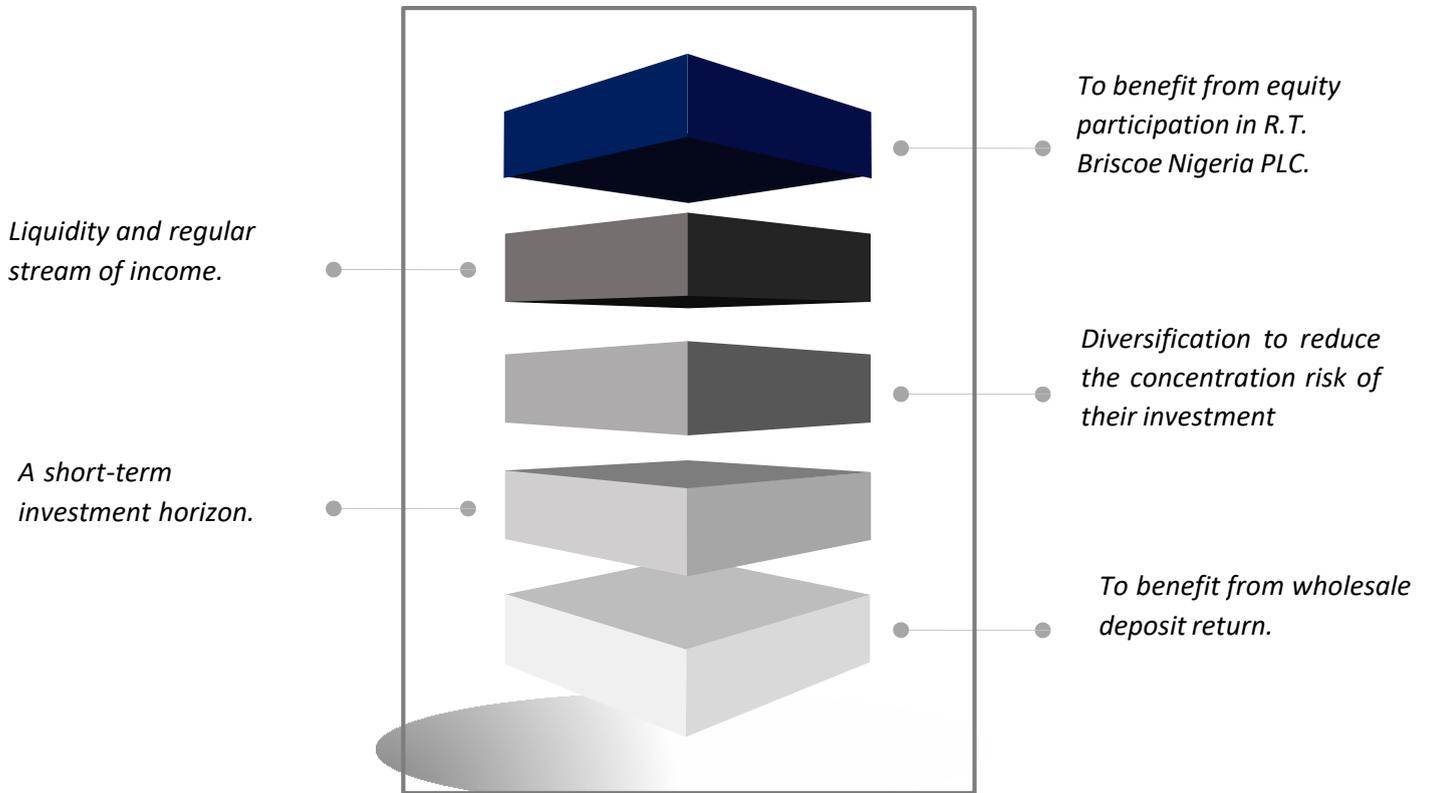
The minimum subscription amount is ₦10,000. The minimum investment in the Fund that one or joint Unitholder(s) may make is ten (10) Units of the Fund at ₦1,000 per Unit and additional Units shall be issued in multiples of five (5) and shall be payable in full upon subscription.

BENEFITS OF THE FUND

WHO CAN BENEFIT/TARGET AUDIENCE:

The Fund is designed for investors who seek low risk, liquid investment, offering competitive market returns.

*The Fund is particularly suitable for **Institutions, Corporates, Mass Affluent, Existing Shareholders** who seek:*



8.0 INVESTMENT HIGHLIGHTS

Vision Statement:

Our vision is to be market leaders in our various business sectors, delivering excellent customer service and optimum returns to stakeholders.

Mission Statement:

Guided by our heritage and relentless pursuit of our vision, we will build shareholder's value through quality product, superior customer service, innovation, commitment, and operational excellence by a well-motivated and performance driven workforce.



10.0 HOW TO SUBSCRIBE TO THE FUND

Fill out the required subscription forms and documentation. This may include a subscription agreement and a know-your-customer (KYC) form.

Use the KYC link below to fill all required information and pledge amount.

<https://dlm.group/rtbfund/> <http://bit.ly/RT-Briscoe-redemption-form>

Alternatively scan the below **QR code** to access the subscription form.



Specify Investment Amount and Terms:

Indicate the amount you wish to invest and any specific terms, such as the frequency of contributions (for ongoing investments) or any additional instructions.

Provide Funding:

Transfer the fund into your investment account. This can often be done through a bank transfer or other accepted methods, depending on the platform.

Review and Confirm:

Review your subscription details, including the fund name, investment amount, and terms. Confirm that all information is accurate before finalizing the subscription.

Receive Confirmation:

Once your subscription is processed, you will receive confirmation from the investment platform or fund manager. This confirmation typically includes details of your investment followed with an investment certificate for total Units subscribed.

11.0 FAQs

What is a Money Market Fund?

A money market fund is a type of mutual fund that invests in short-term, low-risk securities, such as Treasury bills, commercial paper, and certificates of deposit.

What is the Purpose of this Fund?

The primary purpose is to provide investors with a relatively safe place to invest cash equivalents while earning a modest return and ultimately become equity shareholders with R.T Briscoe.

What makes R.T. Briscoe fund different?

Asides yield on savings investments; Unit holders have opportunity to convert their asserts into equity ownership with R.T. Briscoefund.

What is the current price of R.T Briscoe Equities/shares?

Money market fund are suitable for short-term investment horizons, often used for parking cash temporarily.

What is the anticipated shares value in the short and long term?

N/A

How Are Returns Generated on this Fund?

Returns come from the interest earned on the underlying short-term securities in thefund's portfolio.

Can I Lose Money in this Fund?

While money market fund aim to preserve capital, there is a slight risk of losses, especially due to changes in interest rates or credit events.

When would the option be available to convert my units to shares subscription holdings?

This will be communicated to all units' subscribers at designated timeapproved.

Is the R.T. Briscoe Fund Regulated?

Yes, money market fund are subject to regulatory guidelines by SEC Regulations often dictate the types of securities the fund can invest in and set restrictions on maturity and credit quality.

Can I Make Regular Contributions to this Fund?



Some money market fund allow regular contributions, but others may have specific minimum investment requirements.

What Fees Are Associated with Money Market Fund?

Money market fund may have fees such as management fees. These fees are typically lower compared to other types of fund.

How Often Are Dividends Paid in this Fund?

Dividends are typically paid every 6 months as outlined in the Trust Deed and can be automatically reinvested distributed or converted to equity at due date.



**THANK YOU
FOR YOUR
ATTENTION**